exocad

What's new in 2019

Check out
THE LATEST
EXONEWS

exocad.com

"See what's driving the future of CAD/CAM

IDS, the leading global dental business summit in Cologne, Germany is once again upon us. It has been an exciting, innovative two years for exocad since the last IDS and we have pushed our state-of-the-art *DentalCAD* platform to new levels of reliability, usability and interoperability. We are delighted to present you our new products, services, pricing models and other exciting news, as we continue to advance the possibilities of digital dentistry in 2019. Meet our team of experts and partners who are happy to provide you with more information.

**Tillmann Steinbrecher,** CEO
Maik Gerth, CTO

Flexible, reliable and even more powerful

Discover *DentalCAD 2.3 Matera* – available now with *Smile Creator* add-on module

With the *DentalCAD 2.3 Matera* release, exocad introduces a true in-CAD smile designer for next-generation esthetic planning within its leading dental CAD software. *Smile Creator* enables easy-to-use, time-saving and predictable virtual planning of highly esthetic restorations by combining patient photos, outlines, and 3D situations. Simple 2D tools can be used to edit tooth shapes, while the 3D result is visualized in real time from different angles. The advantage is clear: highly predictable esthetic and functional results.

Discover *Smile Creator* – available as a stand-alone version or as an add-on module to exocad's market leading *DentalCAD* software.

Contact your reseller to experience the ultimate in smile design!
For further information, visit also **exocad.com/smilecreator**
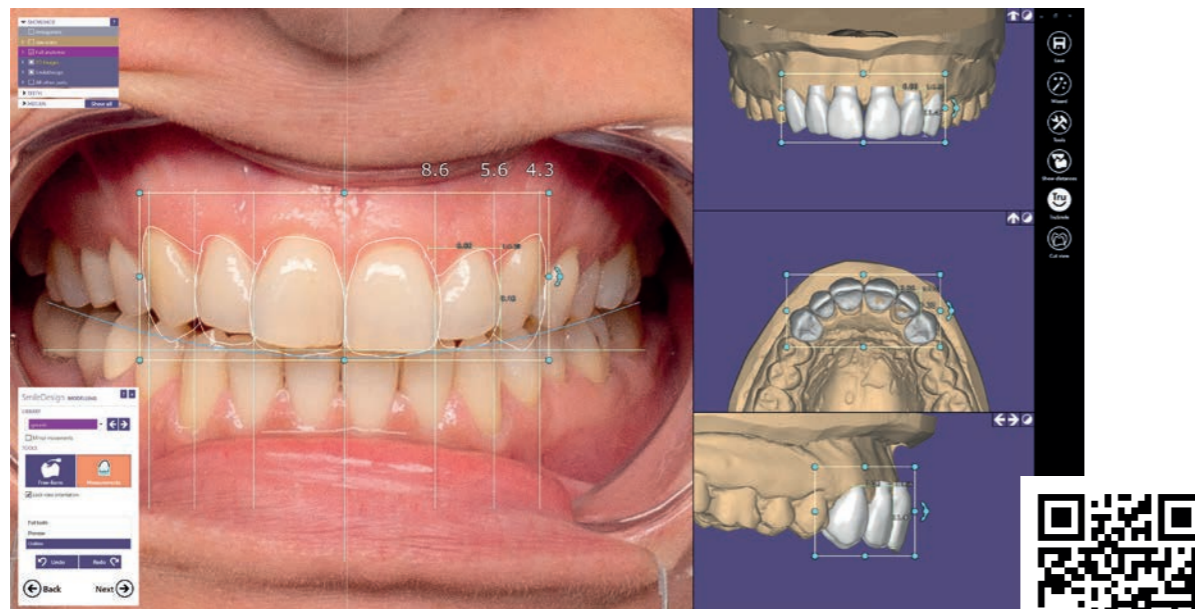
**Scan the QR code and watch our Smile Creator video now**

## Further highlights of the new Matera release include:

Advanced production features

Experience maximum flexibility in the production of digital dentures! Our *FullDenture* Module now supports different types of production processes, including two-step milling, printed denture bases and monolithic printed dentures (e.g. for try-ins).
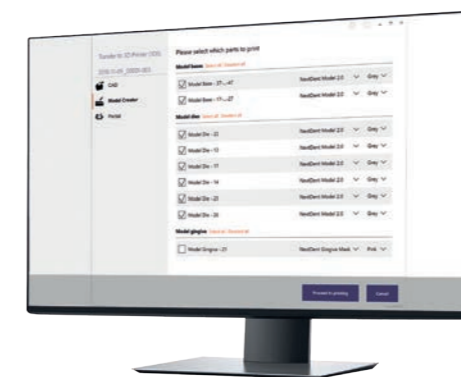
Seamless workflow with 3D printers

The new *exoprint* tool ensures a seamless workflow with 3D printers. Designs and associated information can be passed directly from *DentalCAD* to 3D printing software, using an open XML-based interface. Discover *exoprint* – the easiest way to integrate your 3D printer!
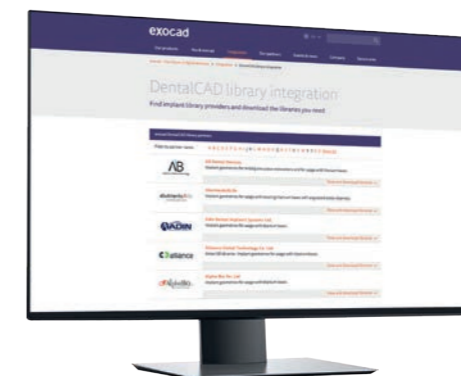
Download up-to-date implant libraries

Implant libraries are now delivered separately from the software which greatly reduces the download package size. *DentalCAD* users with a valid upgrade contract can download up-to-date implant libraries via exocad.com/library-integration. As vendors update their libraries regularly, you'll always have access to the newest libraries!
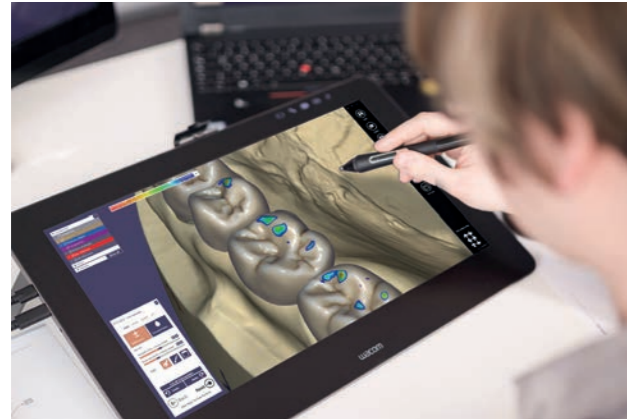
Pinpoint precision ensured

Utilize your dental creativity in a completely new way with tools that will inspire. The pleasant, ergonomic feel of holding a digital pen and the experience of using it directly on the screen creates a whole new design experience. The new *DentalCAD 2.3 Matera* features improved digital pen support (including dynamic pressure) based on Windows Ink. Dedicated presets are available for a variety of WACOM devices.
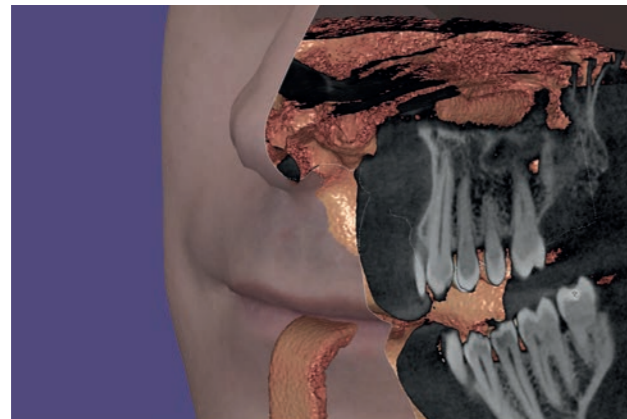
Enhanced 3D face scan workflows

3D face scanners are becoming increasingly popular, as more and more dental professionals see their benefits. With the new Matera release you can fully exploit the potential of 3D face scanning. *DentalCAD 2.3 Matera* now offers optimized support for 3D face scans, including 3D face modeling.

3D face scans can be aligned with DICOM data and, combined with intra-oral scans, help make the concept of a digital patient reality.

Improved compatibility

Increased flexibility: scene files can now be freely transferred between most OEM versions of exocad (including Amann Girrbach, Zfx, Schütz Dental, Vatech, etc.)

Implant libriaries and immediate loading (BETA)

The concept of immediate loading with dental implants offers great advantages, the treatment is becoming more and more popular all around the world. *DentalCAD 2.3 Matera* now offers smarter implant libraries with more predefined design parameters and optimal integration with exoplan. It also contains the "Immediate Load" feature as BETA which allows importing of implant planning data from *exoplan* e.g. to design a crown or bridge prior to implant placement. This new feature supports you in achieving ideal esthetic results with dental implants.

The new *DentalCAD 2.3 Matera* software version is available immediately worldwide and can be accessed by all users with an upgrade contract. exocad names its releases after European Capitals of Culture and the new *DentalCAD 2.3 Matera* release is named after Matera, the 2019 European Capital of Culture, also known as The City of Caves, located in Southern Italy's Basilicata region.

For further information visit exocad.com, check out our *Smile Creator* and *DentalCAD* brochure or ask our team of experts for a software demonstration.

New products and features –
ask our team of experts for more information

Library download portal

Our new online library download portal provides exocad users with easy access to libraries that have been checked and signed by exocad. We continuously add support for additional implant systems and prosthetic parts. As an exocad user, you can download the up-to-date library at any time.

The library download portal offers numerous advantages:

Clear and fast
The libraries can be browsed via a clearly organized list and downloaded quickly and easily as compact ZIP files with just a few clicks.
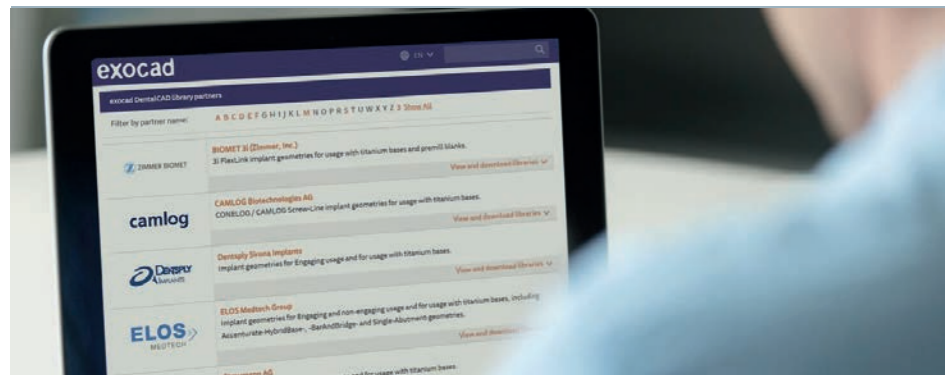
Smaller files
Since the libraries are no longer delivered with each software release, the file size of future release packages will be reduced by several gigabytes.

Always up to date
We are constantly expanding our library portfolio. You will always find the latest selection of data sets on our online portal.

End users with a valid upgrade contract can download the latest implant libraries from **exocad.com/library-integration**

# Launch of new exocad webshop

As an exocad user, you benefit from the relationship with your reseller for installation, training and support. As an additional service, we are launching the new exocad webshop, in cooperation with participating partners. Their customers can now log in to our webshop and purchase modules and upgrades directly. For upgrades purchased through our shop, we will help you with the installation and to get things up and running with the new version.

Your advantages:

- Global access, 24 hours a day, 7 days a week
- Get your upgrades fast and easy
- Get installation support from the experienced exocad team
- Add new modules to your existing *DentalCAD* software license
- Get descriptions and details from our extensive online product catalogs

Purchase upgrades or *DentalCAD* software modules via your reseller or via the new exocad webshop!

Available in Germany and with participating resellers only. Coming soon to other regions
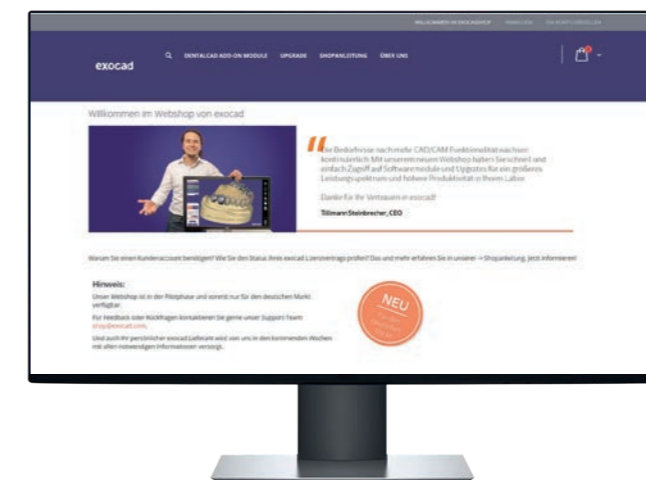
Visit our webshop now:
shop.exocad.com

Subcribe to our newsletter now via our website:
exocad.com/newsletter

Expand your possibilities with the new exocad bundles!

The new software bundles are tailored to the individual needs of the laboratories. You benefit from attractive prices compared to buying modules individually.

Advanced bundle – for labs focusing on classical fixed restorations

Implant bundle – for labs with focus on fixed and implant restorations

Ultimate Lab bundle – for full solution providers who offer fixed and implant, as well as removable restorations

Beneficial to all users:

- Attractive and transparent pricing model
- Significant savings compared to single prices
- For all bundles, users can add modules according to individual needs

Product	Core Lab Version	Advanced Lab Bundle	Implant Lab Bundle	Ultimate Lab Bundle
DentalCAD	✅	✅	✅	✅
Virtual Articulator	Add-on	✅	✅	✅
Provisional Module	Add-on	✅	✅	✅
TruSmile	Add-on	✅	✅	✅
Tooth Library	Add-on	✅	✅	✅
Implant Module	Add-on	Add-on	✅	✅
Bar Module	Add-on	Add-on	✅	✅
DICOM Viewer	Add-on	Add-on	✅	✅
Model Creator	Add-on	Add-on	Add-on	✅
Smile Creator	Add-on	Add-on	Add-on	✅
FullDenture Module	Add-on	Add-on	Add-on	✅
PartialCAD Module	Add-on	Add-on	Add-on	✅
Bite Splint Module	Add-on	Add-on	Add-on	✅
Jaw Motion Import	Add-on	Add-on	Add-on	✅
In-CAD Nesting	Add-on	Add-on	Add-on	Add-on
Nesting (includes In-CAD Nesting)	Add-on	Add-on	Add-on	Add-on

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Get the new Matera version with our new Refresh Program!

Novica Savic, Chief Commercial Officer

Dentistry and dental technologies advance significantly over time, and today, most new technologies are driven by software. In order to realize maximum value from exocad's innovation and the ongoing delivery of technical enhancements, we always recommend signing up for the respective upgrade contract. Remember: older software versions with no upgrade contracts cannot be updated with new functionality!

Is your Perpetual License out of date? Get the latest version via our new Refresh Program!

You'll benefit from many advantages in the latest *DentalCAD* version:

- Possibility to keep adding modules
- Additional indications to enhance your lab's offering
- More automation to improve your productivity
- Enhanced integration with third party devices
- Continued access to *dentalshare*
- Continued access to reseller support

Customers without active upgrade contracts now have the opportunity to refresh to the latest software version including purchased modules for a one-time refresh fee plus a single annual upgrade contract amount. Program participants will also benefit from additional upgrades for 12 months without additional charges.

Get your upgrade **now!** Ask your reseller for further information.

REFRESH PROGRAM

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License models according to your needs

Michael Gärtner, Key Account Manager

Choose between Perpetual License or Flex License – and select the license model and reseller according to your needs.

Choose the license model that suits you:
You can choose between Perpetual License with optional upgrade contract or the subscription-based Flex License with significantly lower initial cost, and full access to all upgrades.

New for the Flex License:
Deactivate modules you no longer need and save the annual fee! Please contact your reseller for details.

New for FLEX LICENSE

Our license offer at a glance	Perpetual License without upgrade contract	Perpetual License with upgrade contract	Flex License
Perpetual license	✅	✅	❌
exoprint included	✅	✅	✅
Upgrades included	included for 1st year after initial activation	✅	✅
Access to dentalshare included	included for 1st year after initial activation	✅	✅
Activation of add-on modules possible	included for 1st year after initial activation	✅	✅
Replacement of broken dongle	included for 1st year after initial activation	✅	✅
Deactivation of modules	❌	❌	✅
Replacement of lost dongle	❌	❌	✅

Stand-alone modules: more flexibility, lower cost for dedicated workstations!

Stand-alone modules do not require the purchase of the *DentalCAD* Core versions and can be run separately. If, for example, you only manufacture removable dentures or only require software for printing models, we can offer you an attractive range of stand-alone options, thanks to our subscription-based Flex License model.

Contact your exocad reseller for a personal offer!

DentalDB incl. dentalshare	PartialCAD Module	FullDenture Module	Model Creator
Smile Creator with TruSmile Module	Nesting	exoscan	

exocad Trade-In Promotion
Say goodbye to old technology!

Interested in trading in your old scanner and software and getting a new scanner with a new exocad license? Contact one of our resellers for your personal offer and save capital costs.

We offer you attractive trade-in conditions in cooperation with our resellers. Take the opportunity to benefit from the latest scanner technology in combination with the world's leading laboratory CAD software.

Return your old scanner and software and upgrade to exocad with a discount! We'll help you switch to the new *DentalCAD 2.3 Matera* software with our new trade-in program.

exocad *Ortho*   PREVIEW

Our integrated solution for orthodontic treatment

Full bandwidth for orthodontic treatment:
- Virtual set up as a basis for bracket placement and aligner treatments
- Creation of study models
- Extensive tools for analysis and measurement

We are bringing exocad's strengths to the orthodontic world:
- Intuitive usage and fast results, thanks to a high level of automation
- Excellent integration with third-party hardware, including intraoral and impression scanners
- Open platform

New: Full automatic tooth segmentation

Knowledge. Inspiration. Networking.
The event of the year.

Meet the international exocad community at the premier dental CAD/CAM event in 2020!

Gain insight into the benefits and services we offer as a leader in the development of CAD software. Experience lectures by renowned experts, industry partner shows, solutions for challenging cases as well as software sessions with our exocad specialists. Enjoy networking with colleagues, dinner and live music at the evening event.

10 YEARS *of exocad*

exocad Insights 2020
March 12 and 13, 2020, Darmstadt, Germany

Hello,
digital **experts**

SAVE THE DATE

Find out more

f   facebook.com/exocad

f   facebook.com/groups/exocadexperts

in   linkedin.com/company/exocad-gmbh

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e   exocad.com

Your freedom is our passion